

**Minutes of the pre-bid meeting and demonstration for procurement of Milk Analyzers (228 Nos.) held on 25.07.2023 at 3:00 PM at the Office of West Bengal Cooperative Milk Producers' Federation Ltd. vide NIT NO. WBARD/WBMF/ANALYZER/Diff. MU/NIT-04A (3<sup>rd</sup> Call)/10/10(QA)/23-24 dated 18.07.2023**

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**Officials Present :**

Sl No.	Name	Designation	Name of Organization
1	Shri Barenya Roy	Addl. RCS	WBCMPFL
2	Dr. Tapas Kar	Manager (Q&A) & Secretary	WBCMPFL
3	Md. Mosarraf Hossain	OSD	ARD Dept.
4	Dr. Swapnendu Mondal	AD(Fodder)	WBCMPFL
5	Dr. Subash Ch. Mondal	Managing Director	Bardhaman Milk Union
6	Dr. Saikat Roy	Managing Director	Mayurakshi Milk Union
7	Dr. Bijoy Adhikari	Managing Director	Bhagirathi Milk Union
8	Dr. Arup Kumar Mondal	Managing Director	Kangsaboti Milk Union
9	Shri Biplab Kundu	Managing Director	Damodar Milk Union
10	Sri Falguni Ghosal	Asst. Manager(Acct.)	WBCMPFL

(Scanned copy of attendance sheet of officials enclosed)

**Representatives present from prospective bidders:**

Sl No.	Name	Designation	Name of Agency
1	Aujan Kr. Adhikary	Service Engineer	Shiv Traders Instruments Pvt. Ltd.
2	Anil Kumar	Serviceman	Rajasthan Electronics & Instruments Ltd. (REIL)
3	Sandip Kr. Singh	ASM	Kanha Milk Testing Pvt Ltd.
4	Md. Imran	ASM	IndiFOSS Analytical Pvt Ltd.
5	Sangram Gouda	ASM	Prompt Equipments Pvt. Ltd.
6	Indrajit Dutta	SR	Indian Instruments Mf & Co.
7	Aparna Chowdhary	Proprietor	Apptek Engineering
8	Niranjan Mallick	Manager	AGNEXT

(Scanned copy of attendance sheet of Representatives present from prospective bidders enclosed)

The Addl. RCS, WBCMPF Ltd presided over the meeting.

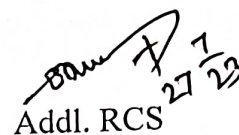
No suggestion for modification of the provisions of the bid document for supply of Milk Analyzers OR clarifications have been received from the representatives of the prospective bidder(s) attended the pre-bid meeting. In the circumstances, no modification in the bid document is required to be made.

The pre-bid meeting was followed by demonstration of one complete set of milk analyzer (which will be supplied by the bidder) by the prospective bidders. The outcome and observation of the demonstration is tabulated below:

Sl No.	Name of the prospective bidder	Outcome of the demonstration	Observation
1.	Shiv Traders Instruments Pvt. Ltd.	Analyzer and stirrer of the model Milk Analyzer demonstrated by the prospective bidder were found to be in compliant with the technical specification. In a sample of 3.0% Fat and 8.5% SNF repeated test results were found to be consistent. <b>Hence the analyzer fulfils technical criteria.</b>	<b>Qualified to participate in the bid</b>
2.	Rajasthan Electronics and Instruments Limited	i. In the first attempt the prospective bidder failed to calibrate and demonstrate the model Milk Analyzer brought for demonstration even after taking adequate time. If it happens in the DCS/village level the purpose of installing the machine in the field shall not be fulfilled. ii. The prospective bidder requested for second attempt for demonstration which was not considered by the members present in the demonstration as the technical person of the prospective bidder failed to calibrate and demonstrate the analyzer under ideal conditions in the first attempt. <b>Due to failure of completing the demonstration (which is compulsory as per bid document), the prospective bidder does not fulfil the technical criteria.</b>	<b>Not qualified to participate in the bid</b>
3.	Kanha Milk Testing Equipments Pvt. Ltd.	Analyzer and stirrer of the model Milk Analyzer demonstrated by the prospective bidder were found to be in compliant with the technical specification. In a sample of 3.0% Fat and 8.5% SNF repeated test results were found to be consistent. <b>Hence the analyzer fulfils technical criteria.</b>	<b>Qualified to participate in the bid</b>
4.	IndiFOSS Analytical Pvt. Ltd.	The prospective bidder did not bring any machine for demonstration. <b>Hence the prospective bidder failed to demonstrate Milk Analyzer which is compulsory as per bid document.</b>	<b>Not qualified to participate in the bid</b>
5.	Prompt Equipments Pvt. Ltd.	Analyzer and stirrer of the model Milk Analyzer demonstrated by the prospective bidder were found to be in compliant with the technical specification. In a sample of 3.0% Fat and 8.5% SNF repeated test results were found to be consistent. <b>Hence the analyzer fulfils technical criteria.</b>	<b>Qualified to participate in the bid</b>
6.	Indian Instruments Mf & Co.	The prospective bidder did not bring any machine for demonstration. <b>Hence the prospective bidder failed to demonstrate Milk Analyzer which is compulsory as per bid document.</b>	<b>Not qualified to participate in the bid</b>
7.	Apptek Engineering	Analyzer and stirrer of the model Milk Analyzer demonstrated by the prospective bidder were found to be in compliant with the technical specification. In a sample of 3.0% Fat and 8.5% SNF repeated test results were found to be consistent. <b>Hence the analyzer fulfils technical criteria.</b>	<b>Qualified to participate in the bid</b>
8.	AG Next Technologies	The prospective bidder was given adequate time to demonstrate the Milk Analyzer. The technical person of the prospective bidder failed to calibrate and demonstrate under ideal conditions. <b>Due to failure of completing the demonstration (which is compulsory as per bid document), the prospective bidder does not fulfil the technical criteria.</b>	<b>Not qualified to participate in the bid</b>

There being no other issue for discussion, the meeting ended with vote of thanks to & from the Chair.

The resolution be uploaded in the website of WBCMPFL and e-tender portal.

 27/7/23

Addl. RCS  
West Bengal Cooperative  
Milk Producers' Federation

**ATTENDANCE SHEET OF BIDDER (3RD CALL) FOR PRE-BID MEETING**  
**NIT NO. WBARD/WBMF/ANALYZER/DIFF. MU/NIT-04A(3rd Call)/10/10(QA)/23-24 Date: 18.07.2023**


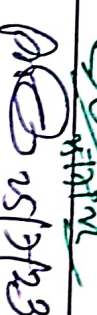
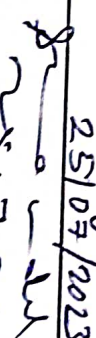

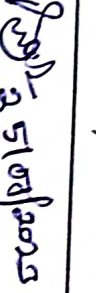
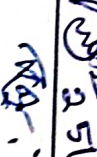


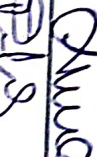
For Supply, Installation and Commissioning of Milk Analyzers (228 Nos.) at different Milk Unions under West Bengal Cooperative Milk Producers' Federation Limited

e-proc tender ID: 2023\_ARD\_547327\_1]

Date & Time: 25.07.2023 at 3.00 PM.

Venue: Meeting held at the Office of West Bengal Cooperative Milk Producers' Federation Limited, LB-2, Sector-III, Salt Lake City, Kolkata-700106.

Record of attendance :

Sl No.	Name	Designation	Org	Signature
1.	Dr. Binay Adhikary	MD.	BCHPUL	
2.	Biplab Kundu	MD.	DMU	
3.	DR. SAIKAT ROY	M.D.	MML	Saikat Roy 25/07/2023
4.	Dr. Subhas Mondal	M.D.	Bansbaran	
5.	Mr Barenya Roy	Addl. R.CS.	BENMILK	
6.	Dr. Suoprendu Mondal	AD.	WBMPFL	
7.	Dr. Tapas Kar	Manager (QA) & Secretary	WBMPFL	
8.	Md. Mosarraf. Hossain	OSD	ARD Dept.	
9.	Dr. Anup K. Mandal	M.D. (KAMUL)	KAMUL	
10.	Falguni Chandra	Asst. Manager	WBMPFL	

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Record of attendance :

Sl No.	Name	Designation	Name of prospective bidders/Firm	Mobile No	email id	Signature
1.	Arjun kr. Adhikary + Subodh Mondal	Service Engineer	Shiv Traders Pvt. Ltd	9679956346	Arjun.adhikary@gmail.com	
2.	Pradip Kumar + Deb Kumar das	Service Engineer	Pradip Electronics India Pvt. Ltd (PRL)	<del>9829054615</del> 9829054615	pradip@prl.com	
3	Sandip Kumar Ghosh, Rishi Ghosh	Asst. in Service	Kemlin Milk Testing Pvt. Ltd	8840656932	Sandip.ghosh@kemlin.com	
4.	Mr. Anjan Mr. Monish Tekari	Asst Asst	Indifoss Analytical	9607878231	indifoss@indifoss.com	
5.	Saugram goods	Asst	Prasanna Equipment Pvt. Ltd.	8249013938	Saugram.goods@prasnana.com	
6.	Indira IT DMS	SR	Indira Information Systems Pvt. Co.	9830466122	indira@indira.com	
7.	Aspasma choudhury	Production	APPTek. En Engineering	8609370770	apptek.bdh@gmail.com	
8	Mr. Anjan + Madan Asst. Manager Production	Manager	AGNEXT	9926252324	Mr.anjan.madan@agnext.com	